

**New College of Florida**  
**Invitation to Negotiate – Campus Dining Services**  
**ITN # 01-14-ML**  
**Second Set of Questions From Vendors**  
**Posted February 28, 2014**

**Q13. Can you explain the current contractor’s billing frequency to the college for meal plans? (i.e. weekly, bi-weekly, etc.)**

Semester I - \$352,300.00	Semester II - \$301,000.00
August 13 \$26,200.00	February 1 \$91,400.00
September 1 \$118,900.00	March 1 \$88,600.00
October 1 \$69,200.00	April 1 \$71,900.00
November 1 \$81,000.00	May 1 \$49,100.00
December 1 \$27,700.00	
January 1 \$29,300.00	

Current Meal Plan Enrollments

Semester II

Spring: 2/2/13 - 5/24/13 (112 days)

Plan	Enrolled	Plan Cost	Paid to NCF	Buying Power	Paid to Sodexo
First Year, Pei	248	\$ 1,470.63	\$ 364,716.24	\$ 1,042.72	\$ 258,594.56
B Dorm	32	\$ 1,088.52	\$ 34,832.64	\$ 762.72	\$ 24,407.04
Apartment	301	\$ 472.35	\$ 142,177.35	\$ 328.16	\$ 98,776.16
Commuter	208	\$ 214.32	\$ 44,578.56	\$ 181.44	\$ 37,739.52

Semester I

Fall ( includes ISP)

Fall: 8/21/13 - 12/13/13 (115 days) and ISP: 1/5/14 - 1/31/14 (26 days)

Plan	Enrolled	Plan Cost	Paid to NCF	Buying Power	Paid to Sodexo
First Year, Pei	256	\$ 1,470.83	\$ 376,532.48	\$ 1,256.95	\$ 321,779.20
B Dorm	33	\$ 1,088.52	\$ 35,921.16	\$ 930.36	\$ 30,701.88
Apartment	340	\$ 472.35	\$ 160,599.00	\$ 403.72	\$ 137,264.80
Commuter	158	\$ 214.32	\$ 33,862.56	\$ 183.18	\$ 28,942.44

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**Q.14. Can you please explain the difference between Conference income and Camps & Conference income?**

Up until May 2013 acct. 7004.3200 was used for Summer Conferences (Camps) or for non-client camps. Since the college books all summer camps, there are no non-client camps the acct. number was changed to 7006.1200 Summer Conference by corp.

**Q.15. Can we assume that the college owns all of the equipment in the Boar's Head Deli with the exception of the flat presser and the impinger oven and "loaned" equipment?**

Yes, at this time this information is correct.

**Q.16. Can you provide the dollar value of the unused meal plan dollars retained at the end of the 2012-13 academic year?**

The amount is exactly \$7333.28

**Q.17. What is the current Daily Camp and/or Conference Rate that is proposed to be charged in summer 2014?**

Based on a count of 100

Breakfast: \$6.00    Lunch: \$6.75    Dinner: \$7.75

**Q.18. Is the practice of selling meal plan dollars still in place?**

It is at this time, but the practice minimal or no impact on Sodexo's bottom line (unless one presumes that if students could not sell meal plan dollars to other students, there would be a greater unused meal plan balance at the end of the academic year). The practice does involve a small amount of Sodexo labor to move meal plan dollars from one student to another. Looking ahead to a new contract, it is the College's opinion that students may not transfer meal plan dollars to one another.

**Q.19. What are the current rate that students are charged for the meal plans?**

See Exhibit F in the ITN:

**Q. 20. What donations/contributions from the current foodservice provider were contributed to New College in 2013-14?**

Contractually \$8,000 is set aside for student run food services. An additional \$2,000 in meal plan dollars is provided to the Division of Student Affairs to use at their discretion.

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This year there were several on site contribution; coffee setups, lunches for the sailing team events and the Turkey Bowl cookout.

This year's equipment fund is at \$20,000 and the repair fund is at \$3,000.

**Q. 21. What equipment is owned by the current foodservice provider?**

**See Exhibit C: Additional inventory items may be added at the end of this process.**

**Q.22. Gender breakdown?**

2013-14: 254 males and 334 females

**Q.23. What is the estimated catering revenue for 2012-13?**

**2012-13**

**Sodexo - client catering – est. \$31,400.**

**Student Government - Buffalo Bill's catering every year for the graduation ceremony est. 10,000.00**

**President's Office - est. \$58,000.**

**Environmental Science – est. \$245**

**Human Resources – est. \$450**

**Faculty Events – est. 500 - \$600**

Library ó est. \$1000.00

Provost ó 10 -12 smaller catered lunches per year. Est \$100 per event. 3 ó 4 after work receptions est. \$400.00 each, NMNC caters 2 receptions and 5 ó 6 concerts est. \$7000.00.

Faculty -

**Catering:**

fete catering at Polo Grill: \$3,791 - [new scholar]

Nellie's Deli: \$524 - recurring events every year - 3x Teacher Workshop/Dr. Gilchrist (can run from \$500 to \$700)

Nellie's Deli: \$3,440 ó recurring events every year (NSF-Dr. Poimenidou's grant summer program)

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